

# Indian Institute of Management Lucknow

Prabandh Nagar, IIM Road, Lucknow-226 013 (U.P.) India

## भारतीय प्रबन्ध संस्थान लखनऊ प्रबन्ध नगर, आई आई एम रोड, लखनऊ—226 013 (उ.प्र.) भारत

January 20, 2021

### **CORRIGENDUM**

(Ref. Advertisement No. IIML/Rectt-05/2020 dated 21/12/2020)

## Sub: Extension of the last date for receipt of applications

- 1. This is with reference to the Advertisement No. IIML/Rectt-05/2020 dated 21/12/2020 released in newspapers and uploaded on the Institute website (<a href="www.iiml.ac.in">www.iiml.ac.in</a>) on December 21, 2020 vide which applications were invited for the post of FA-cum-CAO, Junior Engineer (Electrical), Assistant, Sr. Manager (Business Development), & Manager (Programs).
- 2. The last date for receipt of applications for the post of Junior Engineer (Electrical), Assistant, Sr. Manager (Business Development), & Manager (Programs) is extended upto <u>January</u> 28, 2021 (05.00PM).
- 3. All other terms and conditions of the above referred advertisement shall remain unchanged.

(Vinay Kumar Verma) Chief Administrative Officer

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NOIDA Campus: B-1 Institutional Area, Sector 62, Noida-201307 (U.P.) India

www.iiml.ac.in



# INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

Advertisement No. IIML/Rectt-05/2020

Date: 21/12/2020

# **VACANCY NOTIFICATION FOR NON-TEACHING POSTS**

Indian Institute of Management Lucknow (IIML) invites applications for the following non-teaching posts on Direct Recruitment and on Contract Basis:-

# **DIRECT RECRUITMENT (REGULAR POSTS)**

S.	Name & No. of	Eligibility Criteria				
N.	Post and Pay	Englomey Criteria				
1 10	Level					
1	Financial	Essential Qualifications & Experience:				
	Advisor-cum- Chief Accounts Officer (FA-	The applicant should be possessing ACA/AICWA or MBA (Finance)/M.Com with minimum 60% marks.				
	cum-CAO)- 01 post (UR)	Experience: Minimum 10 years' experience with sound knowledge of Central				
	Pay Level-12 Basic Pay Starting from Rs. 78800/-	Govt. rules relating to Accounts/Audit, Service conditions, Treasury and Finance, with at least 3 years' experience in the immediate lower Pay Level i.e. Pay Level-11 (Pre-revised PB-3 + GP Rs.6600/-) or equivalent.				
	{future vacancy- to be filled in August 2021}	The job among other things requires Financial / Budgetary planning and control, Resources Generation, Control of Accounts, Investment Planning Management Reporting and Audit Expertise in using computer systems for processing/retrieval of accounts/finance related data.				
		<b>Tentative Joining Date:</b> The selected candidate will be required to join around August 2021.				
		Age Limit: Not exceeding 50 years (to be reckoned as on 31st July 2021)				
2	Junior Engineer	Essential Qualifications & Experience:				
	(Electrical)- 01 post (reserved for OBC)  Pay Level-06 Basic Pay Starting from Rs. 35400/-	Bachelor's degree in Electrical Engineering with 60% marks from a recognized Institute with a <b>minimum of 3 years' relevant experience</b> in electrical maintenance & other related jobs in reputed organizations. Knowledge of computer operations is essential.  **OR**				
		Diploma in Electrical Engineering with 60% marks from a recognized Institute with a <b>minimum of 5 years' relevant experience</b> in electrical maintenance & other related jobs in reputed organizations. Knowledge of computer operations is essential.				
		Age Limit: Not exceeding 35 years (to be reckoned as on last date of receipt of applications i.e. 20/01/2021)				

	ant-5 posts	Essential Qualifications & Experience
,	erved for & 1 for ST)	MBA/MCA with minimum 55% of marks or ICWA/ACA/CS with <b>01 year relevant experience</b>
Pay I e	evel-5 Basic	OR
	earting from	Master's degree in any discipline with minimum 55% of marks with
Rs. 29	•	03 years relevant experience
165. 29	200/	OR
		Bachelor's degree in any discipline with minimum 55 % of marks with
		05 years relevant experience.
		Candidates should have working experience in the area of Administration/ Finance & Accounts/ Purchase & Stores /Academic Affairs. Proficiency in computer operations/applications (MS office-Word, Excel, PP etc.) is an essential qualification.
		Age Limit: 21- 35 years (to be reckoned as on last date of receipt of
		applications i.e. 20/01/2021)

# **CONTRACTUAL POSITIONS**

IIM Lucknow also invites applications for the following positions purely on contract basis initially for a period of one year extendable up to further five years (on year to year basis), subject to satisfactory performance of the incumbent & need of the Institute.

S. N.	Name & No. of Post and	Eligibility Criteria
14.	<b>Emoluments</b>	
1	Senior Manager	Essential Qualifications & Experience: A fulltime MBA or
	(Business	equivalent degree/diploma in Management with minimum 60% marks
	<b>Development</b> )-1	from a recognized Institution and at least 8 years relevant experience.
	position	
		Desirable Qualification:
	Monthly	Candidates having B.Tech degree will be preferred.
	Consolidated	
	<b>Emoluments</b> :	Desirable Skills:
	Between Range of Rs. 75000- 100000/- (all	• Experience in a senior position involving designing, developing, and marketing of executive education programs or L & D activities or in related professional services.
	inclusive) based on experience, overall performance & suitability.	• Excellent verbal and written communication skills; the ability to call, connect, and interact with potential customers, Persuasive and goal oriented, possesses an energetic, outgoing, and friendly demeanor.
	Suitability.	Excellent analytical, time-management skills and strong computer skills.
		• Should be a strategic thinker, relationship marketer, digital marketing savvy, have an eye for process improvement, able program administrator, keen interest in people development, good at consultative stakeholder engagement.
		• Detailed knowledge of L &D requirements of various industries including a good understanding of key management topics and disciplines (e.g. strategy, leadership, finance, accounting, marketing).

### Job Role:

- Identifying, qualifying, and securing business opportunities, coordinating business generation activities; developing customized targeted sales strategies.
- Building business relationships with current and potential clients
- Understanding client needs and offering solutions and support; answering potential client queries and follow-ups; responding to client requests for proposals (RFPs).
- Creating informative presentation; presenting and delivering information to potential clients.
- Creating and maintaining database of existing and prospect clients.
- Develop and execute a long-term annual plan for both open enrolment and customized education programmes.
- Lead the annual planning activity covering revenues, expenses, manpower requirement and infrastructure requirements including procurement plan for technology, facilities and programme materials.
- Drive improvements in standard operating procedures and guide the marketing and administration teams of programmes.
- Build and nurture a long-term relationship with clients and other knowledge partners.

Age Limit- Not exceeding 45 years (to be reckoned as on last date of receipt of applications i.e. 20/01/2021)

2 Manager (Programs)-1 position

**Essential Qualifications & Experience:** A Full-time MBA/MCA/B.Tech degree with minimum 60% marks from a recognized Institution and having at least 6 years' relevant experience.

### Monthly Consolidated Emoluments:

Emoluments: Between Range of Rs. 50000-75000/- (all inclusive) based on experience, overall performance & suitability. **Desirable Qualification:** Proficiency in MS Windows & MS Office, Internet, organizing meeting on Google Meet, MS Team, etc., having experience of working in an Academic Institution of repute like IITs, IIMs, NITs will be an added advantage.

### Job Profile:

To extend administrative support to Chairman Post-Graduate Program (PGP) in following functions:-

- Coordinating with faculty members in smooth conduct of classes and all academic functions of PGP.
- Preparation of class schedules, timely planning scheduling for smooth conducting of classes and examinations.
- Maintaining proper records of students relating to attendance, grades, award of certificates, medals, convocation activities etc.
- Incumbent will be responsible to coordinate with relevant maintenance department to ensure functional class room facilities, audio visual equipment, etc.
- Interact with students and provide support on issues related to PGP.
- Any other job as may be assigned by higher officials connected with PGP.

Age Limit- Not exceeding 40 years (to be reckoned as on last date of receipt of applications i.e. 20/01/2021)

#### **GENERAL CONDITIONS:**

1) Last date for receipt of applications is as under:-

(i)	FA-cum-CAO	31/03/2021 (05.00PM)
` ′	Jr. Engineer (Electrical), Assistant, Sr. Manager	20/01/2021 (05.00PM)
	(Business Development), Manager (Programs)	

- 2) The envelope containing the applications should be clearly superscribed in bold "Application for the post of....."
- 3) In respect of regular positions, all other allowances are as applicable to Central Govt. employees stationed at Lucknow / Noida-as per place of posting. In respect of contractual positions, the salary shall be consolidated as indicated above.
- 4) Persons working in Central Government / State Government / Public Sector Undertakings / Autonomous Bodies etc. should send their application either through proper channel or should furnish 'No Objection Certificate' at the time of Written Test/Interview.
- 5) Crucial date for determining the age limit shall be the last date for the receipt of applications for all posts except in case of FA-cum-CAO, it shall be 31<sup>st</sup> July 2021 (as it is future vacancy).
- The age limit is relaxable to candidates belonging to SC/ST/OBC/PWD category as per Central Govt. rules for which applicants have to attach the necessary certificate (s) as prescribed by the Govt. of India.
- 7) There is no age limit for regular employees of the Institute.

  The persons working in the Institute on contractual basis would be given the weightage of actual period served for the purpose of age relaxation subject to a maximum of 5 years.
- 8) Mere fulfilling of the minimum advertised qualification and experience requirements DO NOT automatically entitle an applicant to be called for Written Test/Interview.
- 9) All the applications received within the due date in response to this advertisement shall be considered by a Screening Committee and ONLY the candidates recommended by the Screening Committee will be called for Written Test/Interview. The decision of the Institute will be final and the Institute will not entertain any correspondence in this regard.
- 10) Preference will be given to candidates who have relevant working experience of IIM / IIT / IISER / Centrally Funded Institutions etc.
- 11) Incomplete applications or applications without self-attested copies of certificates/ testimonials or received after the last date are liable to be rejected.
- Application Fee for Regular Posts-The candidates are required to pay a non-refundable application fee of Rs.500/- (five hundred only) in the form of Demand Draft in favour of 'Director, Indian Institute of Management', payable at Lucknow. Application fee once paid shall not be refunded under any circumstances. SC / ST / Women candidates are not required to submit the application fee.
  - **No application fee is required for the Contractual Positions** i.e. Senior Manager (Business Development) / Manager (Programs).
- 13) **Selection Process** The method of selection process for each post is given as under:-
  - (A) FA-cum-CAO: The candidates are required to make a brief presentation followed by personal interview. The presentation will be of 15 minutes duration for which the topic will be indicated in the interview letter.

**(B) Junior Engineer (Electrical):** A Written test of 3 hours duration will be conducted for the post of Junior Engineer (Electrical). The brief details of patterns & syllabus is given as under:-

S. N.	Subject	Questions	Marks
1	General English & Comprehension	25	50
2	General Intelligence Test, General Knowledge & Computer Knowledge	25	50
3	Electrical Engineering	100	200
	TOTAL	150	300

Those candidate who qualify in the written test as per criteria decided by the Selection Committee will have to undergo the Skill/Trade Test of qualifying nature.

# Brief Patterns and Syllabus of Written Test for the post of Jr. Engineer (Electrical):-

i) General English & Comprehension - 25 MCQ x 2 Marks =50 Marks In this part, questions related to knowledge of English language and writing ability will be asked. Questions from this will be standard of 12<sup>th</sup> class.

Spot the Error, Fill in the Blanks, Synonyms, Antonyms, Spelling/Detecting misspelt words, Idioms & phrases, one word substitution, improvement of sentences etc.

# ii) General Intelligence Test, General Knowledge & Computer Knowledge-25 MCQ x 2 Marks = 50 Marks

- a. *General Intelligence Test* The purpose of this is test is the ability to test the candidate's understanding of a new situation, analyze and identify its various elements. Questions in this test will be based on the understanding and explore instructions, relationship, similarities, consistent, conclusions and actions etc.
- b. *General Knowledge*: This part of question paper is to assess the candidates' ability regarding general knowledge about his/her surroundings and about its use in society. In this test such a question which will be kept to check current events and everyday science and the facts of experience which may include historical and geographical facts. (Specially Related to India) and judged them to the knowledge of the scientific aspects, which can be expected of any educated person.
- c. *Computer Knowledge*: In this part, questions will be asked related to Peripheral Device, Number System, Memory, Internet, Modem, Operating System, Language, MS Office, MS Word, MS Excel, E-mail etc.

### iii) Electrical Engineering-

80 MCQ x 2 Marks = 160 Marks

20 Short Answer Type Questions (one or two lines) x 2 Marks = 40 Marks

**(C)** Assistant: A written test will be conducted for the post of Assistant. The brief details of patterns & syllabus is given as under:-

S.N.	Subject	Questions	Marks
1	General Knowledge	25	25
2	General English/ Office correspondence etc.	25	25
3	Quantitative Aptitude & Computer knowledge	50	50
4	Understanding of candidate role in an	50	50
	organization (office procedures)		
	Total	150	150

Those candidates who qualify in the written test as per criteria decided by the Selection Committee will have to undergo the Skill Test (Computer Proficiency Test) of qualifying nature for testing the working knowledge of MS Word, Excel, Power Point, Access & Office tools, Internet etc.

- (D) Selection Process for the Contractual Positions (Sr. Manager-Business Development & Manager-Programs): The process of selection may include Interview/Written Test or both as decided by the Selection Committee.
- 14) In respect of regular positions, outstation candidates called for interview/skill test will be reimbursed to-and-fro actual railway by the shortest route on production of relevant tickets as per undermentioned entitlements:-
  - (a) **FA-cum-CAO** AC-II to-and-fro actual railway fare.
  - (b) **Junior Engineer** Who will be shortlisted for skill/trade test after qualifying the written test will only be reimbursed to & fro Sleeper Class actual railway fare.
  - (c) **Assistant** Who will be shortlisted for skill test (computer proficiency test) after qualifying the written test will only be reimbursed to & fro Sleeper Class actual railway fare.
- 15) In respect of contractual positions, no TA/DA or any other incidental expenses will be reimbursed.
- 16) The number of posts may be increased or decreased depending upon the requirement of the Institute.
- A candidate may apply for more than one post if he/she is eligible and desires to do so. In such cases, the candidate will have to send their applications as well as requisite Demand Draft (if applicable) **separately for each post**.
- 18) In case of any inadvertent mistake in the process of selection, which may be detected at any stage even after issue of the appointment letter, the Institute reserves the right to modify, withdraw or cancel any communication made to the candidates (Applicants).
- 19) Candidates are advised to visit the website of IIM Lucknow (<a href="www.iiml.ac.in">www.iiml.ac.in</a>) regularly for any Updates, Amendments and Corrigendum. <a href="It will be placed on the Institute website only">It will be placed on the Institute website only</a>.
- 20) IIML reserves the right not to fill the post, if it so desires.
- 21) CANVASSING IN ANY FORM WILL BE A DISQUALIFICATION.
- 22) Institute will not be responsible for any postal delay.
- 23) Legal disputes, if any, will be restricted within the jurisdiction of Lucknow only.

### **How to Apply:**

Interested and eligible candidates should submit their application **ONLY** in the prescribed Application Form (**Form-1** for Regular Positions & **Form-2** for Contractual Positions) of this PDF File along with self-attested photocopies of mark sheets/certificates relating to educational qualifications, experience, caste etc. and a recent passport size photograph affixed on the application.

## **Last Date of Receipt of Applications:**

Applications should reach to the Undersigned on or before **20.01.2021** (**5.00PM**) in respect of Jr. Engineer (Electrical), Assistant, Sr. Manager (Business Development), Manager (Programs) and for Financial Advisor-cum-Chief Accounts Officer (FA-cum-CAO) on or before **31.03.2021** (**5.00PM**) to the undersigned through Speed-Post / Registered-Post. The envelope containing the applications should be clearly superscribed in bold "Application for the post of....."

Chief Administrative Officer
Indian Institute of Management
Prabandh Nagar, IIM Road
Lucknow – 226 013



# INDIAN INSTITUTE OF MANAGEMENT, LUCKNOW

# APPLICATION FORM FOR REGULAR POSITIONS

FORM-1

POST APPLIED FOR		
TUST ATTLIED TUK	 	 

	Advertis	ement No. IIML/Re	ctt-05/2020 date	d 21.12.2020	
1.	NAME				PASTE
2.	FATHER'S/ HUSBAND'S NAME				RECENT PASSPORT SIZE
3.	PERMANENT ADDRESS				PHOTOGRAPH HERE
	TELEPHONE NO.				
4.	TID DITED O				
	FOR COMMUNICATION				
	TELEPHONE NO.				
	E-MAIL				
5.	DATE OF BIRTH		SEX: M	IALE / FEMALE	₹
	(i) For FA-cum-CAO: Age a	s on 31.07.2021	YEARS	MONTHS _	DAYS
	(ii) For all other posts: Age a	as on 20.01.2021	YEARS	MONTHS _	DAYS
6.	A. CASTE	SU	B-CASTE		
	B. WHETHER BELONGS T	O GEN./SC/ST/OB	C/EX-SERVICI	EMEN	
	C. WHETHER PHYSICALI VH/HH/OH		O: YES/NO, IF	YES, PLEASE S	PECIFY
	(attach the documentary p	roof, if belongs to S	C/ST/OBC/PH	categories)	
7.	IDENTIFICATION MARKS	S			
8.	NATIONALITY				
9.	GENERAL CONDITION O				
	NORMAL/ HANDICAPPEI	O (SPECIFY DETA)	ILS)		
	HEIGHT	WEIGHT	BL	OOD GROUP	

OTHER (SPECIFY)	MARRIED 	
11. IF MARRIED, IS SPOUSE EMPLOYED/	NOT EMPLOYED	
IF EMPLOYED, WHERE (GIVE COMPI	LETE ADDRESS)	
12. DETAILS OF CHILDREN: Name	Gender	DoB/Age

# 13. EDUCATIONAL QUALIFICATIONS (High school/10<sup>th</sup> & above only)

	*Name of	Year of	Mark	s details	% of	Name of	Subjects/	Div.
	the Examination Passed	Passing	Max marks	Marks obtained	marks (No rounding off is allowed)	the Board/ University	Specialization	
10 <sup>th</sup>								
12 <sup>th</sup>								
Gradua tion								
Post- graduat ion								
Other (if any)								
Other (if any)								
Other (if any)								

No rounding off for percentage is allowed

<sup>\*</sup>Mention name of degree/certificate/course

Name & Address	Post held	Pay Level /		Period	Nature of work &		
of Organization	on Consolidated Pay (Per Month)		From	From To	Total e	experience	level of responsibilities
				Year	Month	(please attach separate sheet, if needed)	
		D -					
5. Referees: Name	e, Designation,	y Rsaddresses, conta					ees: (Referees shoul
be related to the	candidate) Referee-	1			R	eferee-2	
Name			Name				
Designation			Designa	ation			
Address							
Pin Code							
Phone/Mobile			Phone/				

17)		VANT INFORNMATION
18)	Details of Demand I	praft
	Amount Rs	
	Drawn on (Name of	Bank)
		<b>DECLARATION</b>
belie data,	f. If at any time it is for	nformation furnished above is true to the best of my knowledge and bound that I have concealed any information or have given any incorrect pointment, may be cancelled/terminated, without any notice of
DA	ΓE :	SIGNATURE
		NAME
		(For use of the forwarding office)
	(For candidates who	are working under Govt./PSU/Autonomous Institutions etc.)
(i) C	Certified that Shri/Si	nt./Kum is working in thi
instit	ution/organization	(Office/ Department), which is
Centi	ral Govt./State Govt./A	Autonomous body of Central/ State Govt./PSU/Private Organization o
Regu	lar/Temporary/adhoc ba	asis sinceand that entries made /particulars furnished b
him/ł	ner have been checked a	nd verified and found correct as per office records.
(ii) It	t is also certified that the	ere is no vigilance/disciplinary case pending or being contemplated against
him/ł	ner and his/her integrity	is beyond doubt.
Date	e	Signature
Plac	e	Name of the forwarding officer
		Designation
		Office Stamp (seal)



# INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

# APPLICATION FORM FOR CONTRACTUAL POSITIONS

FORM-2

<b>POST APPLIED FOR:</b>	
TOOL THE LEED TON.	

Advertisement No. IIML/Rectt-05/2020 dated 21.12.2020

01	NAME		PASTE YOUR
02	FATHER'S / HUSBAND'S NAME		RECENT PASSPORT
03	CONTACT NO.		SIZE PHOTOGRAPH
04	ALTERNATE CONTACT NO.		
04	EMAIL ID		
05	ALTERNATE EMAIL ID		
05	ADDRESS FOR COMMUNICATION		
06	DATE OF BIRTH & AGE (YEARS/MONTHS) AS ON 20.01.2021	DoB: &months	
07	CATEGORY (SC / ST / OBC / PWD / UR)		
08	NATIONALITY		

### 09. EDUCATIONAL QUALIFICATIONS:

	*Name of the Examination Passed	Mode of Study i.e. Regular (full-time) / Private / Distance / Part-time etc.	Year of Passing	Division & % of Marks (No rounding is allowed)	Name of the Board / University / Institute	Subjects / Specialization
10 <sup>th</sup>						
12 <sup>th</sup>						
Gradua -tion						
Post- gradua -tion						
Others						
Others						

No rounding off for percentage is allowed.

<sup>\*</sup>Mention name of degree/certificate/course.

10.	TOTAL EXPER	RIENCE: YE	CAR (S)		MO	ONTH (S)	
Work	Experience in chron	nological order,					
Nan	ne of Organization with Address	Post Held & Pay Scale/ Monthly consolidated emoluments	From	Period of se	Experience (years / months)	Nature of work & level of responsibilities in not more than 100 words	
Attaci	h separate sheet, if i	required.					
11. PLEASE ATTACH EXTRA SHEET INDICATING YOUR SUITABILITY FOR THIS POSITION							
12. ANY OTHER RELEVANT INFORNMATION:							
<b>DECLARATION</b> I hereby declare that the information furnished above is true to the best of my knowledge and belief. If at any time it is found that I have concealed any information or have given any incorrect data, my candidature / appointment, may be cancelled / terminated, without any notice or compensation.							
DAT	`E:		SIGNA	ATURE:			